

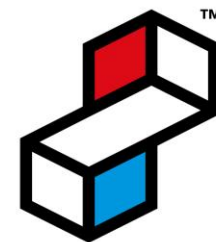
Cluster for Logistics Luxembourg
Autumn Conference

“Moving Barriers in Supply Chain”

15th Nov 2018

Chamber of Commerce
Luxembourg

14h30-18h30



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Silver Sponsor



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LUXEMBOURG

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Sharing is caring!
#LuxLog18



<https://www.linkedin.com/company/cluster-for-logistics-luxembourg/>

https://twitter.com/c4l_lux

Confidentiality, data protection and anti-trust rules

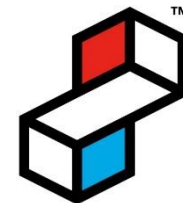
- » The members of the different statutory groups are required to maintain **confidentiality** of the debates unless a contrary decision has been requested and taken.
- » The Cluster for Logistics (C4L) subscribes to all principles of free competition and **adopts without exceptions all relevant anti-trust rules**. Anti-trust rules are understood to be any legal requirement or international regulations including but not limited to exchange of information between commercial companies, which could influence or limit independent commercial decisions and competition.
- » Any **collection of personalized data** for statistical purposes to compile statistical data will be done with precise rules concerning the precise purpose, the duration of conservation and the potential recipients of these data . Those rules have to be approved by companies that participate before collection of the data. This data can only be put at disposition of participants in an aggregated manner. Databases have to be produced and maintained according to rules as provided by the legislator.
- » **Dataprotection & Privacy statement** see below
- » For every meeting a **precise agenda** has to be provided with the invitation and has to be formally **approved during every meeting**. Meeting minutes and a list of participation will be provided for approval to any members of any statutory group, working groups and/or commissions within a reasonable timing. The meeting minutes will report in case of occurrence, any dispute in relation with confidentiality and/or potential or evident violation of anti-trust rules.

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Cluster for Logistics Luxembourg A.s.b.l. - www.c4l.lu

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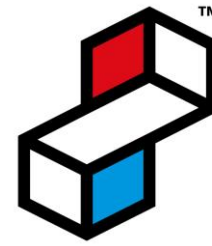
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1. Opening by the President



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**Brexit and other changes in
the world trade balance :
economic outlook and
opportunities for Luxembourg**

Carlo Thelen

President Cluster for Logistics

Director General Chamber of Commerce

Chief Economist



Mr Carlo THELEN

President of the Cluster for Logistics



Mrs. Stephanie STREMLER

Public relations Stremmer AG



H.E. John Marshall

UK Ambassador to Luxembourg



Mr. Volker HOCHGÜRTEL

Director ABACUS Consulting&Solutions



Mr. Tom Verbrugge

Senior Director Customs, Deloitte



Mr. Jason BREAKWELL

Commercial Director, Wallenborn SA



Maître Anne PAUL

Attorney, Luxembourg Court



Mr. Michel CIGRANG

Director CLdN RORO SA



Mrs. Karine BELLONY

VAT Solutions, Founding Partner



Mrs Mélanie Laidié

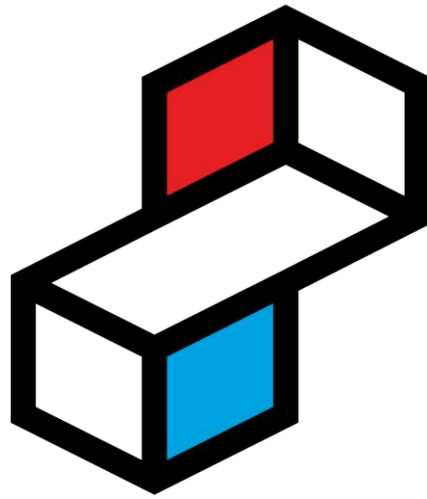
Deputy Manager, Cluster for Logistics



Mr. Malik ZENITI

Senior Manager, Cluster for Logistics

10 Years Celebration in 2019



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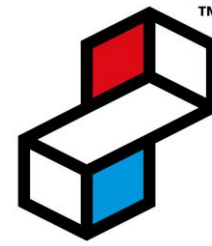


2009 - 2019

10 years Celebration



2. The view of the UK Embassy



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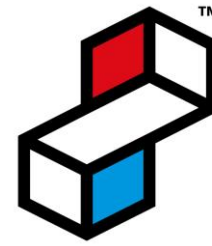


An update on Brexit from the British Ambassador

H.E. John Marshall

British Ambassador to Luxembourg

3. The view of the trade compliance expert



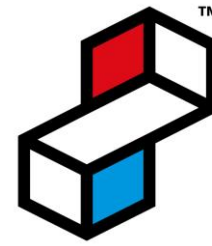
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**Brexit, CETA, US Trade barriers:
Challenges and opportunities**

Tom Verbrugge

Senior Director, Customs and Global Trade Advisory
Deloitte Belgium



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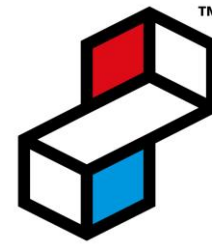
4. The view of the Attorney



**Facilitating cross-border activities
through standardized logistics contracts**

Maître Anne Paul

Attorney to Luxembourg Court



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5. The view of the VAT expert



Moving the VAT Barriers for E-commerce

Karine Bellony

Founding Partner, VAT Solutions

6. ICT and logistics

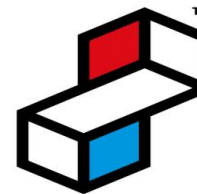


**No barriers:
realtime synchronization of
performance and market demand**

Stephanie Stremmer, Stremmer AG

Volker Hochgürtel, Director Abacus Consulting & Solutions

Coffee break offered by Our Sponsors



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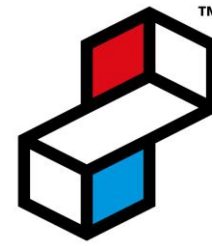
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7. The view of the freight carrier



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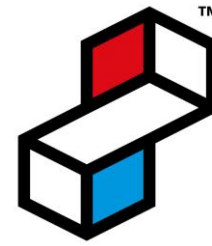


Frictionless borders with the UK ?

Jason Breakwell

Commercial Director, Wallenborn

8. The view of the maritime industry



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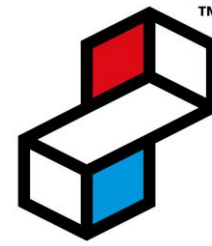


Brexit: a push for multimodal solutions ?

Michel Cigrang

Director CLdN RoRo SA

9. C4L Update



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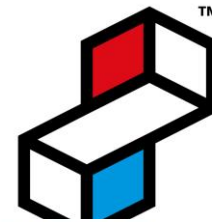


Malik Zeniti
Manager
Cluster for Logistics Luxembourg



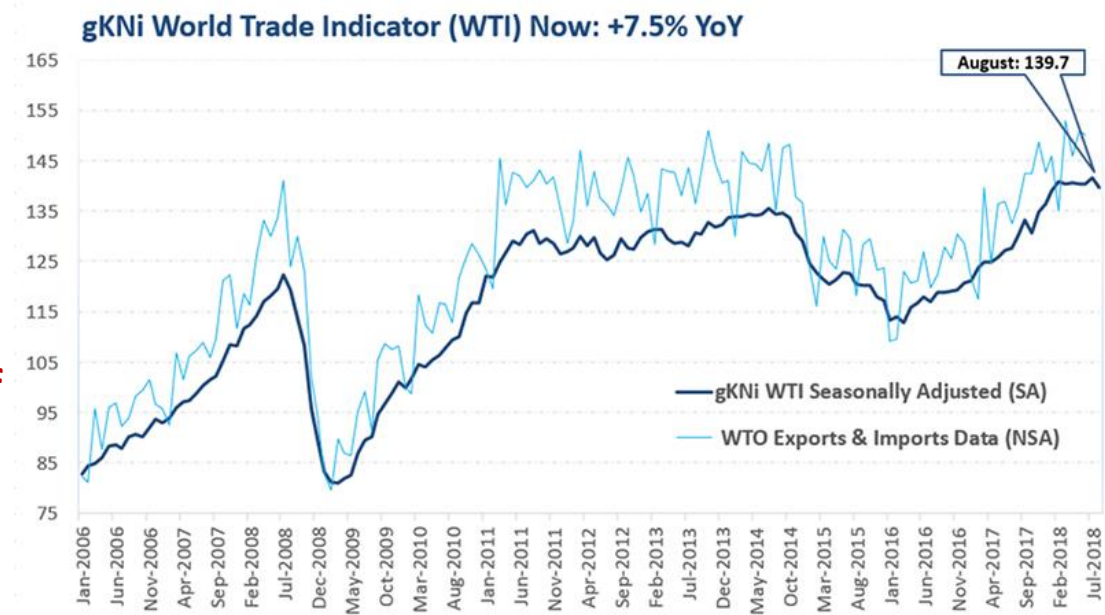
Mélanie Laidié
Deputy Manager
Cluster for Logistics Luxembourg

Outlook: Global economy News



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Global Kuehne + Nagel Indicators Signal Cooling Down of Global Economy
Analysts added that the data indicates that trade disputes are beginning to hit the real economy. Exports of the emerging markets are shrinking at a higher pace.



World trade has been cooling off recently, and the downturn will likely accelerate in September, said analysts for [Global Kuehne + Nagel Indicators \(gKNi\)](#). The gKNi World Trade Indicator registered 142,3 points at the end of October.

Exports of the **emerging markets are shrinking at a higher pace.**

Looking ahead, the sharpest slowdown is expected in the emerging markets, which are most exposed to any impact from rising trade tensions,”



Brexit News October 2019

Du Brexit

Au sujet du Brexit, Pierre Gramegna note que les scénarios ont évolué pour se figer désormais autour de deux options: un «hard Brexit» et une sortie sans «deal». Le ministre veut éviter ce dernier scénario et préconise **de trouver au moins une solution pour une période de transition.**

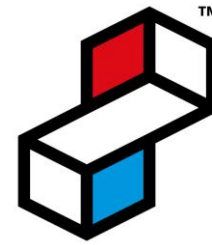


<http://paperjam.lu/news/gramegna-eviter-un-brexit-sans-deal>



Revue de presse
**Juncker confiant pour un
accord prochain sur le Brexit**

Why Luxembourg?



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HIGH-QUALITY INFRASTRUCTURE



PUBLIC INVESTMENT
REPRESENTS OVER

+4%
FROM OF GDP

ADMINISTRATIVE TASKS MADE EASY



LUXEMBOURG
RANKS **1**
IN EUROPE
(EUROSTAT)



FOR EFFICIENT
AND HELPFUL
ADMINISTRATION

TAXATION



ATTRACTIVE SOCIAL SECURITY
CONTRIBUTIONS ALLOW COMPANIES
TO EMPLOY HIGHLY SKILLED WORKERS

OPEN ECONOMY

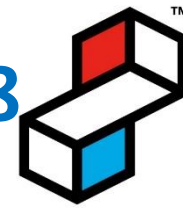


LUXEMBOURG
RANKS
3
WORLDWIDE
BEHIND SINGAPORE
AND HONG KONG
(ICC OPEN MARKETS
INDEX 2017)



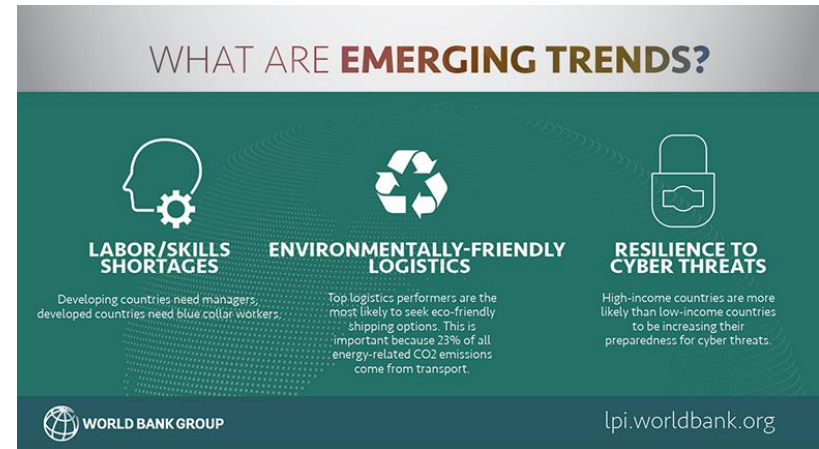
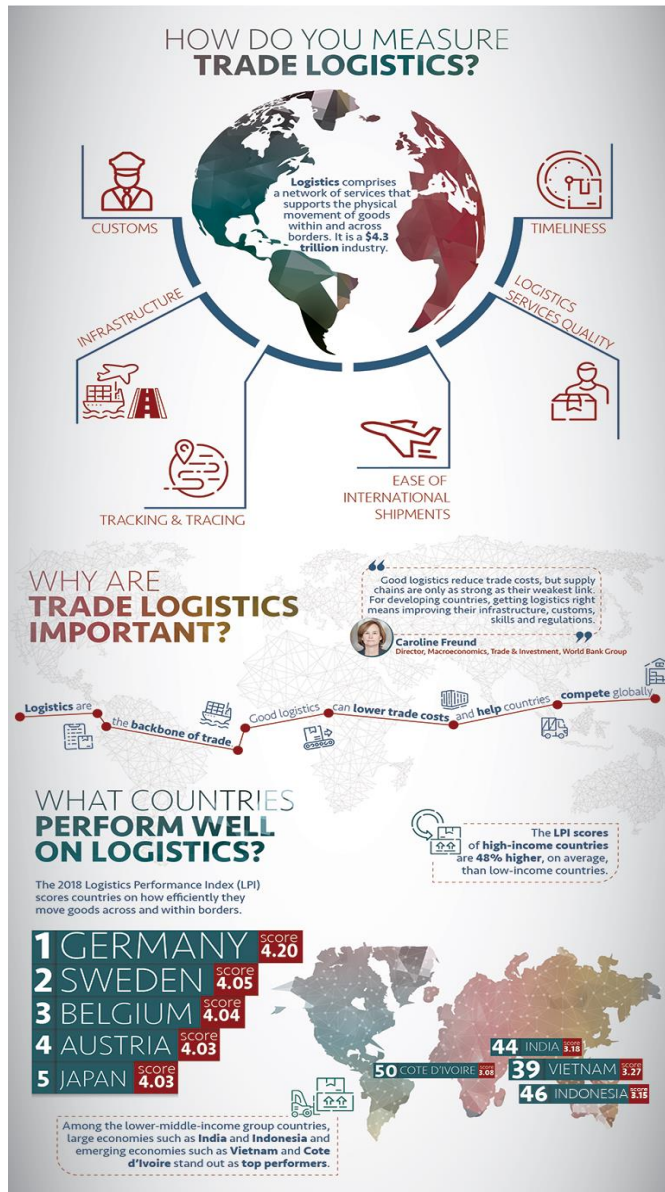
LUXEMBOURG
EXPORTS OVER
80%
OF ITS GOODS
AND SERVICES

Logistics performance Index - LPI2018



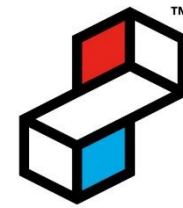
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How is Logistics performance measured



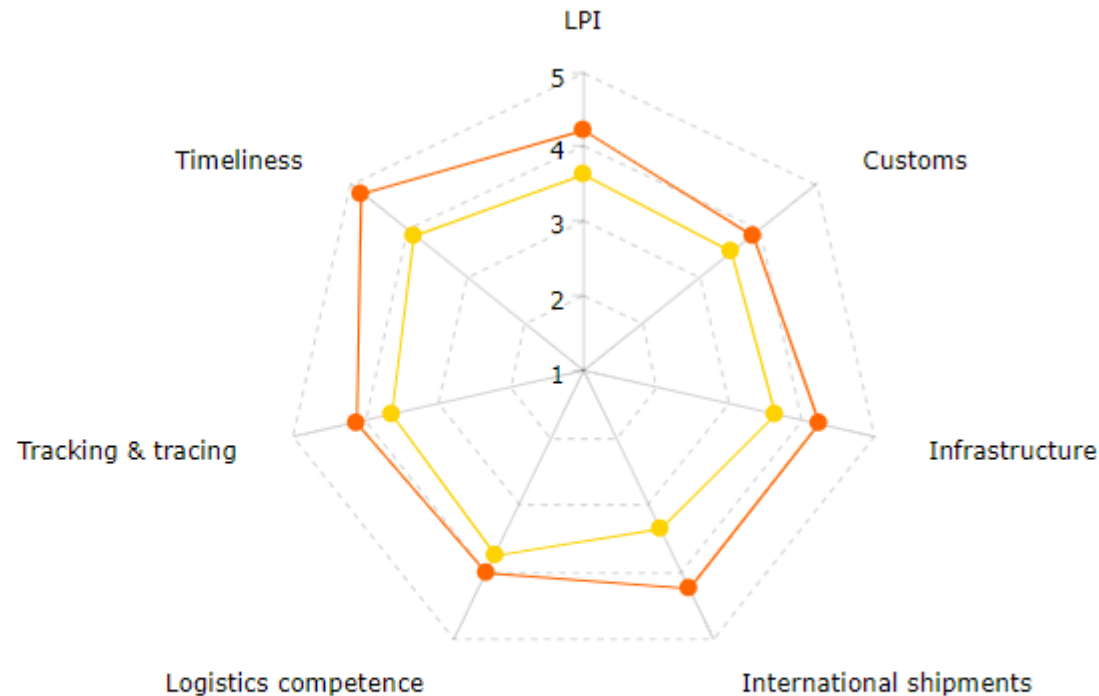
Logistics performance Index


LPI 2018 vs. 2016




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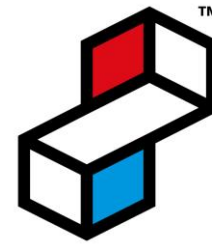
Perception of Luxembourg dropped despite high capacity utilisation and new infrastructure in operation!



 Luxembourg 2016

 Luxembourg 2018

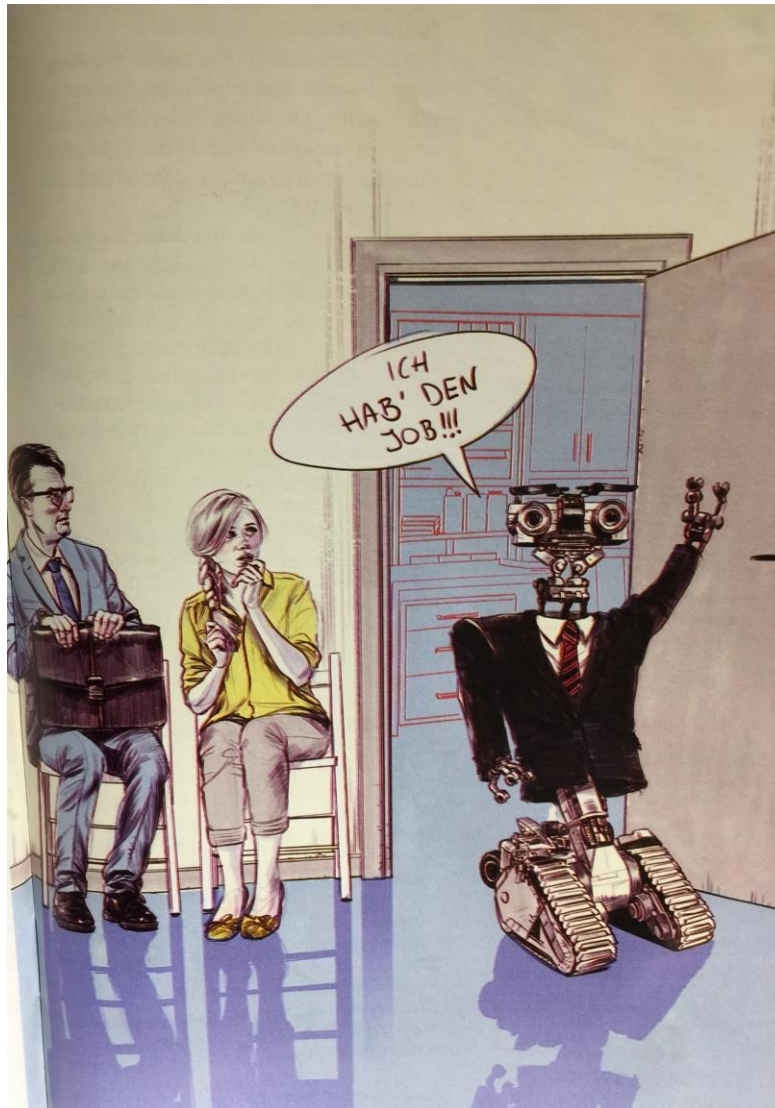
Talent development and needs



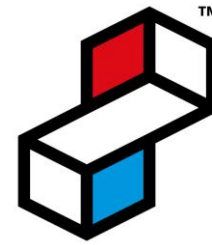
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WE NEED YOU to leave a good perception



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BVL

International

The Global Supply Chain Network
Chapter Luxembourg

Journée Portes ouvertes



SUPPLY CHAIN DAY
April 11, 2019

Check out our
Video



Avec le soutien de / Mit Unterstützung von



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DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère de l'Économie



LE GOUVERNEMENT
DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère de l'Éducation nationale,
de l'Enfance et de la Jeunesse

www.c4l.lu

www.tag-der-logistik.de

Save the Date:
Tag der Logistik/Supply Chain Day

Thursday 11 April 2019

Participation target > 120 visitors
Participation target > 5 companies

Link supply chain day film on www.C4L.lu

Register on: www.tag-der-logistik.de

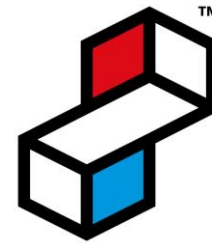
For more information, contact:

Email : ronny.wolff@c4l.lu

Tél : 00352 42 39 39 848

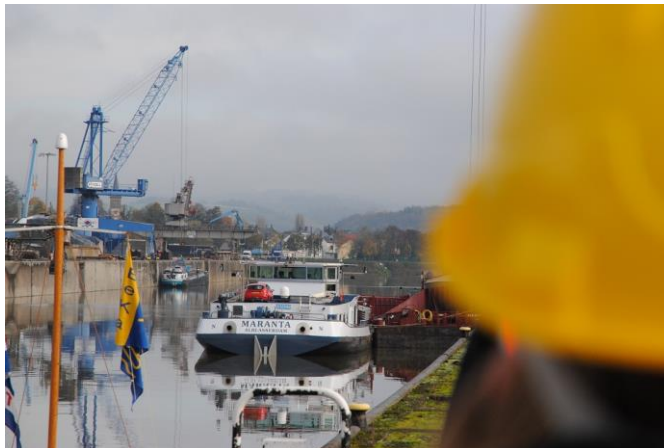
WE NEED YOU:

Apprenticeships 2019-2021

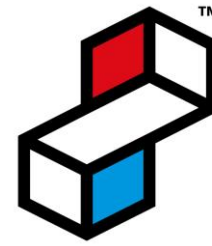


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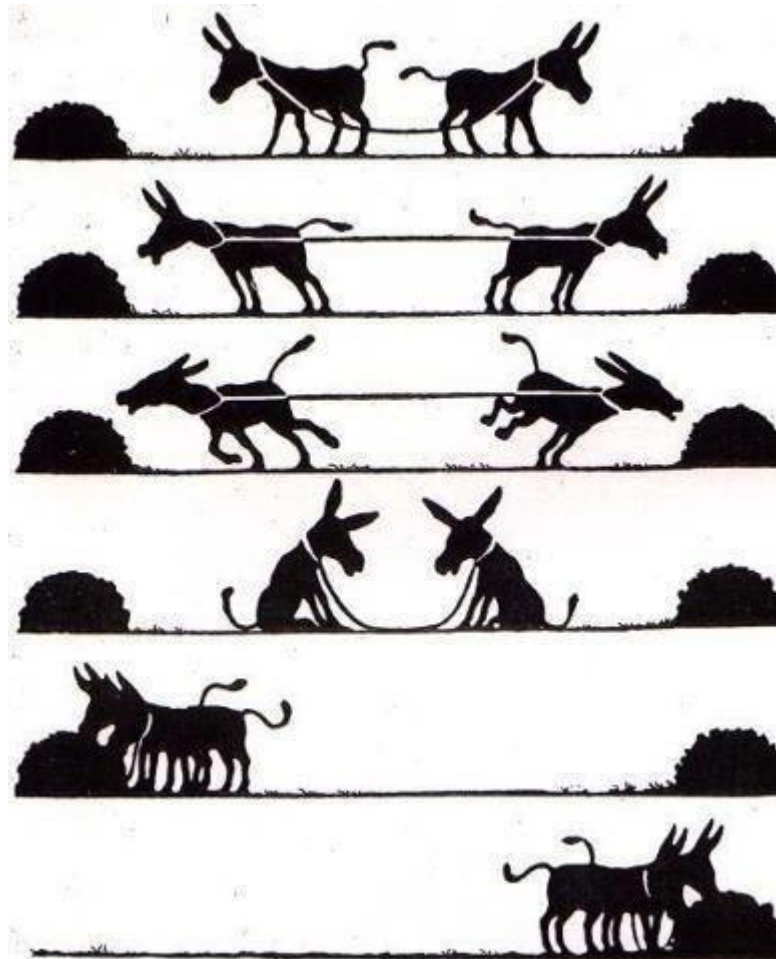
Open your company for Dual apprenticeships
for DT Logistics students



Why new Members? Collaboration



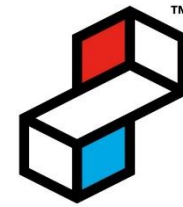
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Thanks for your recommendations for new members



INITIATE COLLABORATION NEW MEMBERS IN 2018 & START-UPS



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Daanuu

CLEAR | LOGISTICS
BEST IN LOGISTICS SOFTWARE



abacus



froggg's



OSMOSE
Software Engineering


NewCo Log

EX ARCA 
CONSULTING ACROSS BORDERS



Company member

GMR
SAFETY

New Company page:




Cluster for Logistics C4L Luxembourg
Admin view

On Jan. 15th 2018: 180 Followers => On Nov. 15th 2018: 396 Followers

Cluster for Logistics Luxembourg - C4L
396 followers
2d • Edited

This Thursday November 15th, join our conference "Moving barriers in Supply Chain". You will discover through our speakers many ways to overcome and find opportunities in the current evolving environment: Brexit, changes in global Trade Compliance regulations, VAT, E-commerce, standardized logistics contracts, etc. Conference sponsored by **STREMLER AG** and **Cargolux Airlines**
More information: www.c4l.lu/movingbarriers



C4L Conference: Moving Barriers in Supply Chain and Logistics
clusterforlogistics.lu

Cluster for Logistics Luxembourg - C4L
396 followers
3w

The **House of Training** has launched its 2019 catalog: discover the training sessions proposed in the field of Transport and Logistics !
[#training](#) [#logistics](#) [#transport](#) [#luxembourg](#)

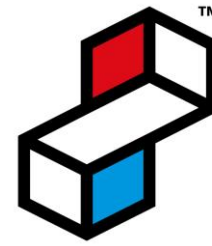


Trainings in Transport and Logistics
houseoftraining.lu

Follow our C4L company page to get all news about our activities, specific logistics topics and events !

Lobbying

UECC Congress March 8th 2019



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EU status in Transport & Infrastructure

General Problems

- Increasing truck driver shortages
- Road congestion around highways and industrial sites
- Increasing fuel and Toll charges for highways and roads
- National and EU Regulatory pressure to decrease emission
- Un sufficient investments and maintenance across Europe

uecc



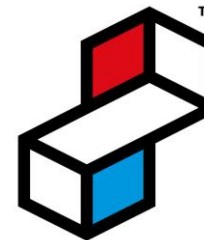
Congress in cooperation with CC

International guests from 6 countries in Luxembourg with global lobby action

Subjects are being determined



Lobbying Mobility and talents



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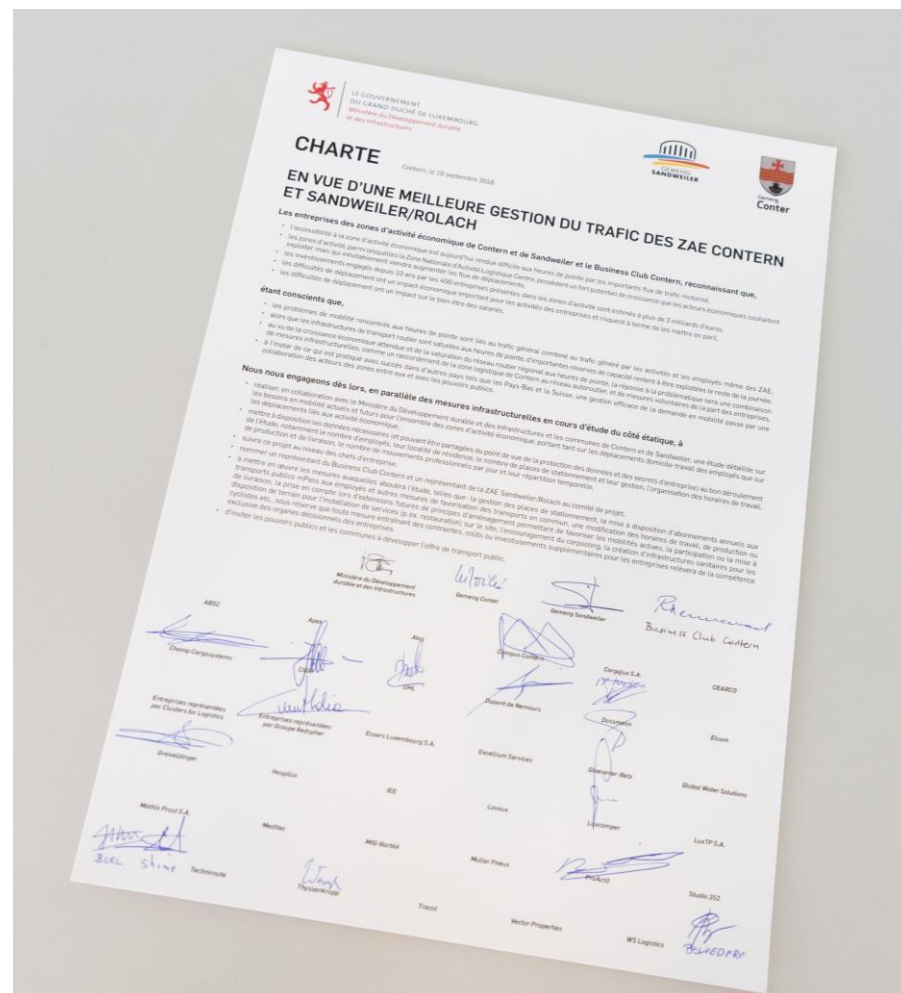
LUXEMBOURG

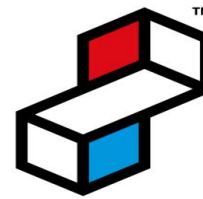
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Signature de charte Mobilité douce Contern



Driverless Bus to enhance mobility





Past Events

Shippers council Lunch on Sept. 20th

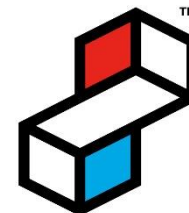
- Meeting with several shippers as shipper's council in Luxembourg to discuss needs and expectations

Participants

- Ampacet
- Arcelormittal
- CTI Technics
- Fanuc
- DuPontDow
- Goodyear Dunlop Tires Operations SA
- Guardian Europe
- Husky Injection Molding SA
- Kronospan Luxembourg S.A.
- Heinz van Landewyck

....

Next meeting scheduled for January 2019 at FANUC Europe



Shippers council

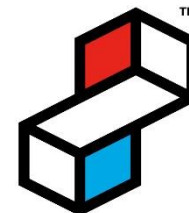
Resolutions under discussions 44 tons MVW vs 40 tons cross border between France and Luxembourg

To stay competitive Luxembourg needs urgently to address negative impacts related to road transportation:

- Increasing truck driver shortages
- Road congestion around high volume highways and industrial sites
- Increasing costs through highway Toll and fuel charges
- National and EU Regulatory pressure to decrease emissions

Negotiate to allow 44 metric tons maximum weight on border crossing between Luxembourg and France according to EU directive 96/53 around industrial sites encouraging combined traffic road legs





Shippers council

Resolutions under discussions

Pilot Eco-Combi or Lang LKW with Germany

To stay competitive Luxembourg needs urgently to address negative impacts related to road transportation:

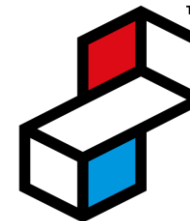
- Increasing truck driver shortages
- Road congestion around high volume highways and industrial sites
- Increasing costs through highway Toll and fuel charges
- National & EU Regulatory pressure to decrease emissions



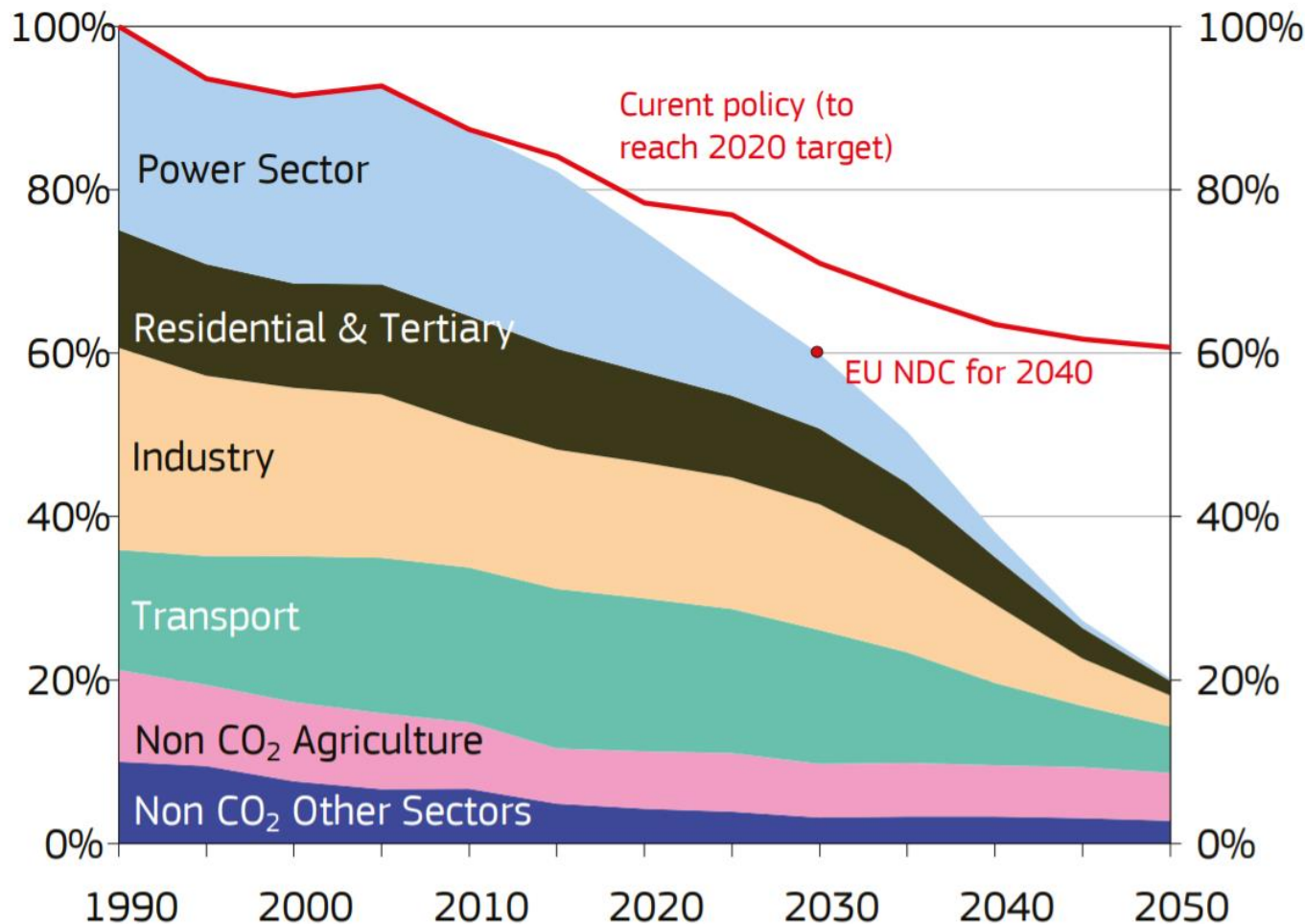
Initiate Pilot Project to testing Eco-Combi trucks in on pre-agreed routing with vehicles can be used in combined traffic

Lean & Green Program

Challenge: GHG Emission targets



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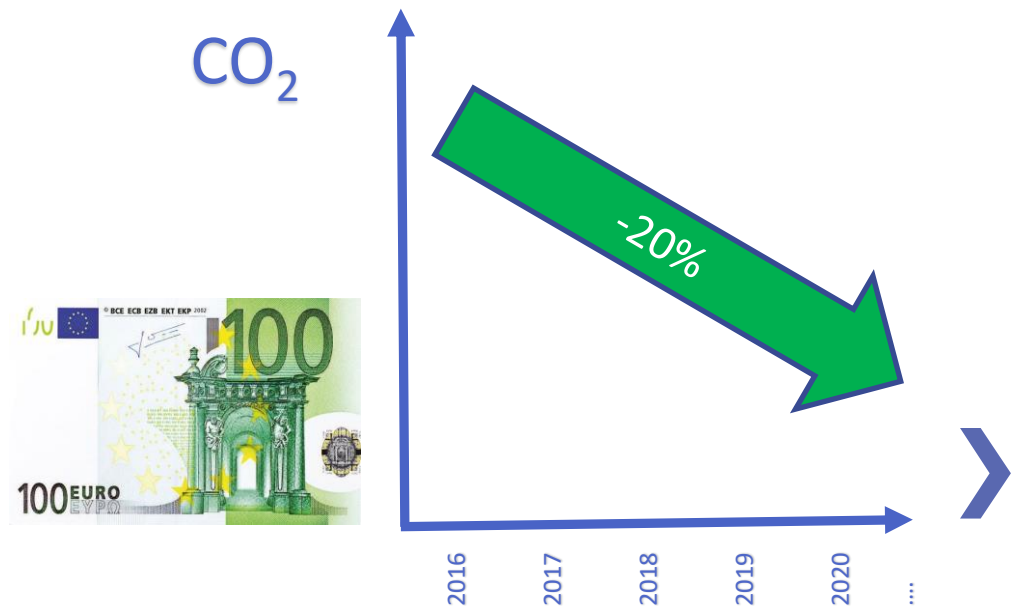


- Contribution du secteur du transport à l'objectif du paquet climat-énergie européen (d'ici 2030)
 - 40% de réduction des émissions de gaz à effet de serre par rapport à 1990 ;
 - 27% d'énergies renouvelables dans le mix énergétique ;
 - 27 % d'efficacité énergétique.

Future activities

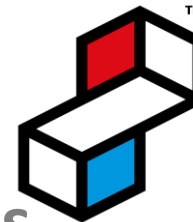
Lean and Green award

- » Public recognition for voluntary program
- » For having a strategy towards sustainable logistics
- » Based on realistic and achievable measures
- » Which leads to 20% less CO₂
- » In maximum 5 years time





Luxembourg Lean & Green STAR award 2018 & Candidates



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Ministère du Développement durable
et des Infrastructures



LEAN & GREEN Star Winners
2018



LE GOUVERNEMENT
DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère du Développement durable
et des Infrastructures
Département des transports



Lean & Green Star Program 2018

In July 2018, 3 Luxembourgish companies have been awarded the LEAN & Green Star.



LuxairCARGO



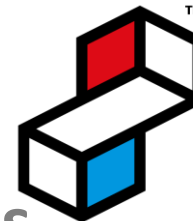
CFL multimodal



ARTHUR WELTER



Luxembourg Lean & Green STAR award 2018 & Candidates



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 2018				
 2019	CANDIDATES			
 2020	CANDIDATES			
 2021		YOUR Company		



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DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère du Développement durable
et des Infrastructures
Département des transports



Future activities

Lean and Green Information Session

29th November 2018

Encourage Participation for L+G award workshops

Candidates Lean and Green

Candidates and 1st Lean and Green STAR

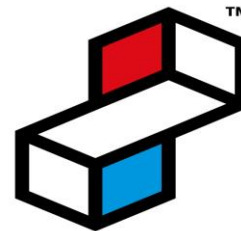
Candidates 2nd STAR



You can only improve what you measure!

Future activities

Fruit Logistica 7-9 Feb 2019 Berlin



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Participation of Cluster on a stand in collaboration with MECO and Chamber of Commerce to promote **Fresh Hub Luxembourg** with:



- ✓ Arthur Welter
- ✓ Cargolux
- ✓ DuPont
- ✓ Grosbusch
- ✓ Luxair Cargo

Members are welcome as visitors



6|7|8 FEBRUARY 2019, BERLIN

Fresh Hub Luxembourg

Visit us at Hall 21 Booth C02



39



LUXEMBOURG
LET'S MAKE IT HAPPEN

Future activities

Transport + Logistics 2018

4-7 June 2019

Cluster participates at the biannual trade fair.

Reduced costs: Stand at the back of the booth and organisation support

Dinner Event for members and friends planned by C4L

Participation of DT logistics of final year “Azubi Tag” 7th June 2019



Thanks to partners, 24 Effective members & > 100 members 2018



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Ministère de l'Éducation nationale,
de l'Enfance et de la Jeunesse



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DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère de l'Économie
et du Commerce extérieur



LE GOUVERNEMENT
DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère du Développement durable
et des Infrastructures

Contact us

For more information: www.clusterforlogistics.lu

Contact us at : info@c4l.lu

Managing Director

Malik Zeniti

+352 42 39 39 849



Deputy Manager

Mélanie Laidié

+352 42 39 39 838

Assistant Communication

Ronny Wolff

+352 42 39 39 848



President

Director General

Chambre of Commerce

Carlo Thelen

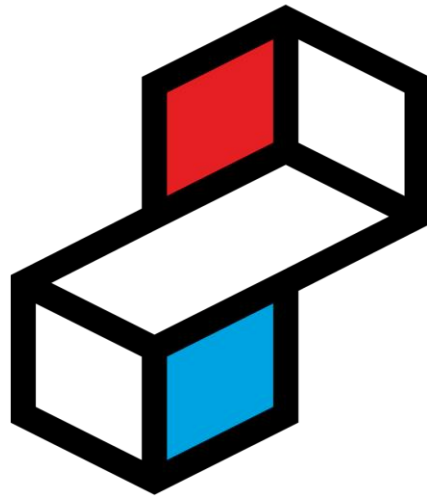
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10 Years Celebration in 2019



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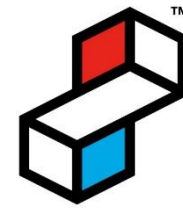


2009 - 2019

10 years Celebration



SAVE THE DATES 2018



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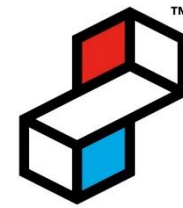
2018

- Nov. 15th C4L Autumn Conference - www.c4l.lu
Nov. 29th LEAN & GREEN Information Session - www.c4l.lu (new date)

2019

- Feb. 6th-8th Fruit Logistica Trade Fair in Berlin – www.fruitlogistica.de
March 8th UECC Economic Forum Transport in Luxembourg – www.uecc.org
March 12th Xplore Conference LCL – www.uni.lu
April 11th Tag der Logistik/ Supply chain Day in Europe – www.bvl.de
April 24th C4L Assembly General
May 10th TBC Cluster for Logistics (C4L) 10 years Celebration – www.c4l.lu
June 4th-7th Transport Logistic Trade Fair in Munich – www.transportlogistic.de
June 5th-6th Deliver – E-Logistics Trade Fair in Lisbon – www.deliver.events

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